

SECURING RETIREMENT INCOME WEBEX: May 20th, 2015

If we setup a monthly distribution from the clients IRAs will it reduce the RMD amount by the amount that is being taken?

If you set up a transfer flow, it will reduce the RMD. At a certain point, it will start to take from the transfer flow rather than the RMD.

that tool is great! would love to see a percentage of their income that is "guaranteed" ... great discussion point with clients as to if that % is comfortable and enough

This is a great product suggestion, thanks!

If a 401(k) is set to "Apply RMD: No", will EMX still include the 401(k) assets as part of the RMD calculation?

No, our RMD Calculation is based on account values not total qualified values.

How would you set up a 72T income distribution for a client that retires before age 59.5?

You would set up a transfer flow and check the box at the bottom that says "exempt from withdrawal penalty."

Follow up to the above, If an account is set so "Apply RMD: No", will it default back to taking an RMD once all other eligible accounts are exhausted?

No, it will still be part of the liquidation strategy but it will not automatically pull RMD's.

If you don't set up a distribution from the realization tab, will emoney pull from another account to cover expenses?

Yes, we will pull based on our default liquidation strategy which is included in the help box of the tab.

Does the program factor in medicare costs; i.e premiums based on income as well as new medicare taxes for income earners over \$250k

We do not calculate premiums based on income, but we do automatically calculate the additional Medicare tax.

Can you go over capital gain in the realization tab. If I use a percentage is it taxed in that same year?

I have included the realization user guide as an attachment.

If we do not enter a % of income to be distributed, how does the model fund expenses? Will it automatically take as much income as is needed to fund the expenses for that year?

Liquidation Strategy will kick in (see liquidation strategy tab under expenses in fact finder).

Is investment income a combination of Q & NQ returns? Can you please confirm that Investment income is solely for NQ?...thank you!

Yes! It is withdrawals from qualified assets and a percentage of growth of NQ assets.

Our clients want us to send them a monthly paycheck in retirement. It is up to us to raise the cash for the distribution. Can we set an amount of income to distribute rather than a %?

Yes, if you set up a transfer flow you can specify the amount of income rather than the percentage of growth.

If a client is reinvesting all dividends, is there any way to remove the income-producing investments from the Income Summary, as this skews the report.

Not at this time, it is pulled from the holdings. You could try "excluding this asset from planning" while you use the income summary tool.

Specifying income from investments; do we need to provide that based for each investment or turn it on in cash flow.

Yes, this will need to be specified on the account level not globally- you will have to go into the realization tab for each investment.